GENERAL INSTRUCTIONS FOR OCCUPATIONS ON CONRAIL PROPERTY

After confirming with Conrail that the proposed occupation will encroach on Conrail property, follow the instructions below to progress a pipeline and/or wire occupation proposal.

On the Contacts page of Conrail’s website, at the link “Application for Pipe / Wire Occupations” you will find Conrail’s application form. This form is required when applying for Pipe and Wire occupations over or under Conrail owned properties and on railroad lines over which Conrail has operating rights. Engineering plans and drawings that accompany Pipe and Wire applications must be in full compliance with Conrail’s engineering specifications. Conrail’s engineering specifications can be found at these links on the Contacts page:

- CE-4 - Specifications for Wire, Conduit and Cable Occupations of Conrail Property
- CE-6 - Specific Requirements of Conrail for Work on Its Right of Way
- CE-8 - Specifications for Pipeline Occupancy of Conrail Property

If needed, entry permits can be obtained from Maria Bourassa (maria.bourassa@Conrail.com). Entry Permits are required for entry onto railroad property to perform preliminary engineering or any other purpose associated with the design and construction of the proposed occupation prior to the issuance of an executed license agreement. If a copy of a Conrail Valuation Map is required, contact Tony Taylor (856.231.2425).

Below is Conrail’s current standard administrative fee structure associated with transverse pipe, wire and miscellaneous occupations (200 feet or less).

<table>
<thead>
<tr>
<th>Service</th>
<th>Fee</th>
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<tbody>
<tr>
<td>Application Fee</td>
<td>$750 (longitudinal occupation - $1,000)</td>
</tr>
<tr>
<td>Document Prep. Fee</td>
<td>$750</td>
</tr>
<tr>
<td>Engineering Review Fee</td>
<td>$1,500 (underground occupations), $750 (overhead wire occupations), $3,000 (longitudinal occupation; paid at time of application). ($500 charge assessed for each re-submission of engineering plans)</td>
</tr>
<tr>
<td>RRPL Insurance Fee</td>
<td>$2,500 (or original Railroad Protective Liability Insurance policy with Conrail as “Named Insured”)</td>
</tr>
</tbody>
</table>

Minimum lump sum Rental Fee for occupations on Conrail owned property (outside of public highway ROW).

- Pipe: $10,000 per pipe (annual rent of $500 multiplied by a factor of 20 years)
- Wire: $10,000 per circuit (annual rent of $500 multiplied by a factor of 20 years)
- Misc.: $10,000 (lump-sum rent will vary based on type of facility being installed)
- Fiber Optic: $20,000 per cable (annual rent of $1,000 multiplied by a factor of 20 years)

Lump sum rental and RRPL Insurance fee estimates are available upon request for longitudinal occupations and non-standard transverse crossings (rates vary depending on diameter of pipe, product carried and length if greater than 200 feet). These types of proposals usually require advance deposits for the engineering reviews.

Please contact me if you have any questions or if you require any further clarification.

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